

INVITATION FOR BIDS

Supply and Delivery of ICT Equipment

The Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH is a German federal enterprise which offers workable, sustainable and effective solutions and systems for efficient service delivery. Most of GIZ's work is commissioned by the German Federal Ministry for Economic Cooperation and Development (BMZ).

GIZ is hereby inviting suitable bids from established firms for Supply and Delivery of ICT Equipment on **DDP** basis Lusaka District.

LOT 1

SN	DETAILED SPECIFICATIONS	QUANTITY
1	Server CPU : 8vCPU minimum ; min. 8 cores, max. 16 cores RAM: 32 GB minimum Storage: 8 TB minimum Backup Frequency: Daily incremental Offsite Replication: Recommended Backup Software: Veeam / Rsnapshot / BorgBackup or equivalent Storage RAID Options: RAID minimum 5 or above Warranty: Minimum 2 years Operating System: UBUNTU 24.04 LTS	1
2	Tablets Screen Size: 10–11 inch RAM: 6 GB minimum Storage: 128 GB minimum Processor: Snapdragon 7+/MediaTek Dimensity or equivalent Connectivity: Wi-Fi + 4G/5G Camera: 8 MP rear minimum Battery life: 8 hours minimum OS: Android 13 or better Biometrics: Fingerprint preferred Stylus: Optional GPS: Yes Portable keyboard: Yes Warranty: 3-year warranty	12

3	Power Banks Battery capacity: 20,000 mAh Energy rating: 74 Wh minimum USB-C Power Delivery (PD): Yes USB-C output power Minimum 20 W Recharge input: USB-C Warranty: 2-year warranty	12
4	Rugged covers for tablets Shockproof-Protective Cover Rugged Compatibility Must be compatible with tablets in offer	12
5	Portable conference speakerphone Connectivity: USB-C and Bluetooth connectivity Product Features: Bluetooth, Portable, Wireless Water resistant: Yes Bluetooth Version: Bluetooth 5.0 or later Speaker Output: 360-degree audio coverage suitable for small to medium meeting rooms accommodating 10+ participants Microphones : Minimum 4 integrated microphones Microphone : Pickup Range Minimum 2.5 mètres Noise Reduction: Built-in noise cancellation and echo cancellation Battery: Rechargeable with USB-C charging Battery Life: Minimum 8 hours talk time Compatibility: Compatible with Windows, macOS, Android, and iOS Unified Communications: Compatible with Windows, macOS, Android, and iOS Warranty: Minimum 2 years	2

LOT 2

SN	DETAILED SPECIFICATIONS	QUANTITY
1	Portable Low Earth orbit (LEO) satellite terminal Technology: Broadband Internet connectivity kit using Low Earth Orbit (LEO) satellite technology or equivalent satellite broadband technology capable of providing reliable broadband Internet access throughout Zambia. Satellite Network: LEO satellite constellation or equivalent low-latency satellite network suitable for fixed, transportable, and field deployment applications. Coverage: Service coverage available across all provinces and districts of Zambia, including remote and underserved areas. Download Speed: Minimum sustained service capability of 100 Mbps per terminal under normal operating conditions. Upload Speed: Minimum sustained service capability of 20 Mbps per terminal under normal operating conditions. Latency: Average network latency not exceeding 100 ms under normal operating conditions. Terminal Type: Complete user terminal comprising satellite antenna, modem/router, power supply unit, cables, and all mounting accessories necessary for operation. Portability: Terminal shall be deployable at temporary or permanent locations and capable of being relocated without specialized engineering support. Equipment shall be supplied as a transportable field kit. Antenna: Electronically steered or self-aligning antenna requiring minimal manual configuration. Wi-Fi: Integrated dual-band Wi-Fi (2.4 GHz and 5 GHz) supporting IEEE 802.11ac (Wi-Fi 5) or higher. Ethernet Connectivity: Minimum one (1) Gigabit Ethernet LAN port, either native or supplied through an approved manufacturer adapter.	7

	Power Supply: Compatible with 220–240V AC, 50Hz electrical supply. Power Consumption: Maximum average power consumption not exceeding 150 Watts during normal operation. Operating Temperature: Minimum operating range of -20°C to +50°C. Ingress Protection: Outdoor antenna and associated equipment rated at IP54 or better for dust and water resistance. Security: Support for WPA2/WPA3 wireless security, secure device management, firmware updates, and encrypted communications. Management: Web-based or cloud-based monitoring and management interface accessible to authorized administrators. Service Availability: Minimum annual service availability of 99%. Installation Accessories Supply of mounting kit, poles/brackets, cabling, power adapters, and all accessories required for operational deployment. Compliance: Equipment shall be approved for operation in Zambia and comply with applicable regulations of the communications regulator. Training: Supplier shall provide basic operational and user training for designated personnel. Documentation: User manuals, installation guides, warranty documentation, and technical support contacts shall be provided. Warranty: Minimum 24-month manufacturer warranty covering equipment defects and replacement of faulty components. Technical Support: Supplier shall provide local or regional technical support during the warranty period.	
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Selection Criteria:

To qualify for consideration in the tender procedure, interested companies/firms are required to submit the following information and documents for eligibility assessment:

- Tax Clearance Certificate (TCC) and confirm **NO** ongoing litigation.
- Company profile and legal documents with a turnover of ZMW K400,000.00 or more for the past financial year.
- Offer validity for 90 days.
- Prices should be quoted in (ZMW) Zambian Kwacha **ONLY**
- GIZ is VAT exempt.
- List of similar orders executed in the past.
- **Data sheets / photos must be submitted**

Submission Details:

- Cover letter with offer summary.
- Company details: Brief description of the company including copies of registration documents (physical address, contact details, etc.).
- Delivery Period

Bidders must comply with the Value Added Tax (VAT) regulations as stipulated by the Zambia Revenue Authority (ZRA) Specifically:

- Bidders with an annual taxable turnover exceeding ZMW 600,000 or a taxable turnover exceeding ZMW 200,000 in any three-month period are required to be VAT-registered and must issue electronic invoices through the ZRA's Smart Invoice system.
- Bidders below these thresholds are not mandated to register for VAT but may do so voluntarily.

- Compliance with these requirements is essential for participation in this procurement process.
- Bidders are requested to reference page numbers where specifications can be found in their respective bid document/data sheets.

How To Submit:

The number of pages of all submission documents shall not exceed 50 pages. External content (e.g., links to websites) will not be considered, the size limit of the attachment is 30MB.

Local bidders must submit their bids indicating the full specifications and delivery period via email: **zm_quotation@giz.de** with the subject line **“09.10.2026_ICT EQUIPMENT_7000023711/52109”**.

The closing date for handing in the **BIDS** is **Friday 9th October 2026 at 13:00hrs**.

For further clarification interested parties may send enquiries to: **zm_inquiry@giz.de**

GIZ Zambia may request for necessary and/or more information during the evaluation.

Important Note.

Due to war caused by Russia in Ukraine the German Federal Office for Security in Information Technology (BSI) has added **Kaspersky** antivirus software to its list of communications equipment and services that are deemed to pose an unacceptable risk to the national security. **Kaspersky's** virus protection software is to be replaced with alternative products. It means, in case a bidder offers **Kaspersky's** virus protection software, this offer will be excluded as technically not suitable.

Before entering into any contract, GIZ reserves the right to ascertain the origin of the goods offered. This assessment will be conducted to ensure compliance with embargoes and other trade restrictions in place within the scope of GIZ's due diligence. This is particularly true of the EU sanctions against Russia, Belarus, Crimea and the affected parts of Eastern Ukraine [1] currently in place (primarily the EU Council Regulations No.: 833/2014 and 765/2006).

By submitting their bid, the bidder undertakes towards GIZ the responsibility that in the event of a probable award, the bidder will provide all necessary support to enable GIZ to ensure compliance with the sanction's regime – this assurance is thus given prior to the award of any contract. This includes in particular the obligation, if so, requested by GIZ, to complete a self-declaration to determine the origin of the goods offered and/or to provide GIZ with the required evidence of the origin of such goods. Should the bidder fail to meet these obligations or fail to do so within a reasonable period of time, this can result in their bid being excluded.

A contract can only be awarded on completion of this assessment of the origin of the goods offered. Should this check give grounds for concern or reveal facts that constitute a contractual impediment, GIZ shall inform the bidder without delay. GIZ shall also reserve the right in such cases to award the contract to the next-ranked bidder in the competitive tender procedure.

GIZ Procurement Unit